



WEST COAST WIRE ROPE & RIGGING OF PORTLAND, INC.  
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OAKLAND, CA

To: The Kirkpatrick Group, Inc  
P. O. Box 866912  
Plano, Texas 75086

July 20, 1989

Attn: Bob Kirkpatrick Jr.

Re: The Kirkpatrick Wire Rope Lubrication System  
Seal & Scraper Plate Life

Dear Bob,

I'm writing this letter to tell you how impressed we are with the longevity & durability of your seals and scraper plates. To refresh your memory we originally purchased this set of 3/4" seals and plates in early fall of '87 to do a job on the Naval Reserve Ship USS Comet. The job consisted of inspecting, cleaning and relubricating approximately 60,000 feet of 3/4" 6x19 class IWRC that made up the topping, purchase and vang wires of the deck mounted cargo booms. I would like to mention a little background on this ship before we go any farther so as to let you know just how much of a work out we gave these parts. The USS Comet had been lay berth in between drydock #1 and drydock #3 at the Port of Portland's Swan Island Ship Repair Yard. During this period all the above mentioned lines were hand slushed approximately every 2 to 4 months of her 1-1/2 year tie up period at this berth, with a thick non drying grease type wire rope lubricant. Probably 90% of the time the Comet was tied up at this berth there were jobs going on in one of, if not both, drydocks, which required complete hull and deck sandblasting. Needless to say the wires were heavily coated with sand blast grit and plenty of old lube. We proceeded to do the job and much to our surprise, the Kirkpatrick seals and scraper plates endured with a lot less wear and tear than we expected. Considering the condition of this wire rope, it was a clear to us that you had done plenty of homework and research to come up with such a durable product. We fully expected to replace this set after this job. This has not been the case. As you know these seals and plates have given us years and approximately an additional 100,000 feet of service. Considering that a good part of that additional footage was not in new, or near new condition, again solidifying the quality of your product. Thank you again for all your technical advise and a quality wire rope lubricating system that does what it was designed to do.

Sincerely,  
Ed Swensson  
Marine Sales Manager  
West Coast Wire Rope & Rigging of Portland, Inc.